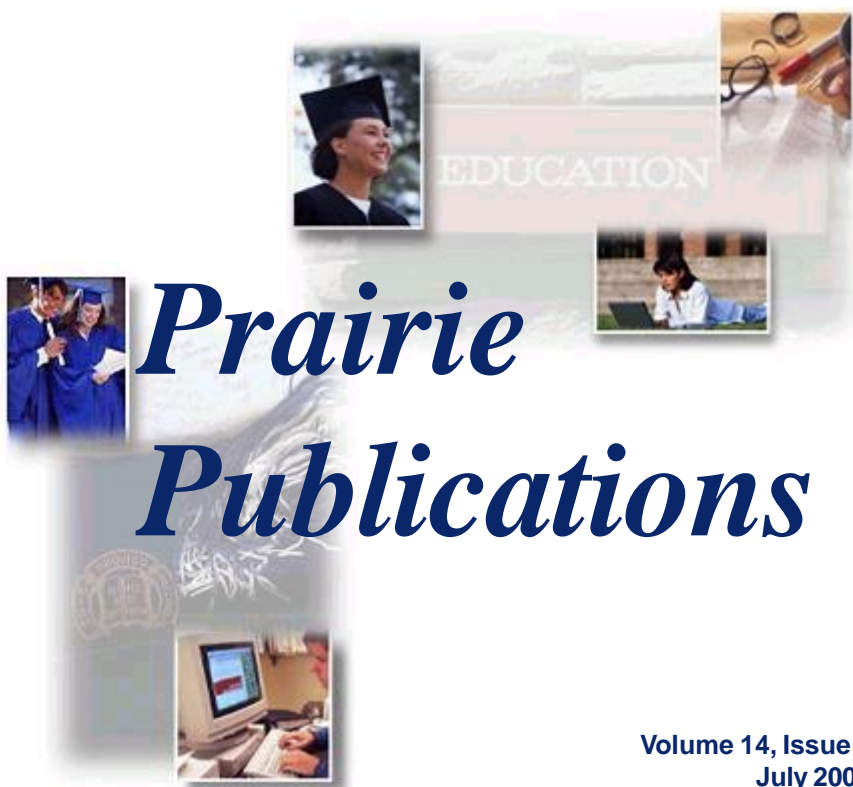


## Inside This Issue

New Student Loan Interest Rates Announced .....	2
Senator Conrad Addresses Drop in Student Loan Interest Rates .....	2
New Originating Lenders Join SLND ...	3
NDASFAA Update .....	3
Upcoming Events .....	3
National Default Prevention Day .....	4
New Federal Policy Bars Canadians and Mexicans from Part-time Studies in the U.S. ....	4
SLND "All Star" of the Month .....	5
Who's Coming and Going at SLND? ....	5
HECN - Student Information Systems Report .....	5
HECN Highlights .....	6
SLND 2002-03 Interest Rate Chart .....	9
SLND Phone List .....	10



# Prairie Publications

Volume 14, Issue 7  
July 2002

## SLND-Guarantor is 20 Years Old!

This month marks the 20th anniversary of SLND-Guarantor. It's hard to believe that we first began operations back in 1982! So much has changed over the years in how we process work, the speed at which it gets done, and in the volumes of applications today versus then. I had a chance to look at some of our historical numbers over the years and thought you might find them interesting.

We have guaranteed approximately 450,000 Stafford loans over the years, for a total in excess of \$1 billion. This seems quite staggering to me since this is North Dakota we're generally talking about! Considering all of our loan programs, we have guaranteed over \$1.25 billion. Today, in looking at our lender list, we provide student loan services to 180 communities in North Dakota; also to communities in Minnesota and South Dakota. Additionally, we have five national lenders that participate with us.

As this 20th year begins, "*Happy anniversary to us...and our sincere appreciation to you!*"

Wally Erhardt, Assoc. Director of Operations  
SLND-Guarantor

*"Celebrating 20 years...creating opportunities, we guarantee it!"*

## New Student Loan Interest Rates Announced

U.S. Education Secretary Rod Paige recently announced that federal student loan interest rates will drop to the lowest rate in decades resulting in significant savings for borrowers. Effective July 1, 2002 through June 30, 2003, the interest rate for Stafford borrowers while in school, deferment, or grace will drop to 3.46%, which is a decline of 1.93% from last year's rate. Borrowers that have already entered repayment will enjoy a rate of 4.06%, down from 5.99%. The new interest rate for PLUS borrowers will be 4.86%, down from 6.79%. (We have included an Interest Rate Chart in this publication, for your convenience, to reference throughout the year.)

*Wally Erhardt, Assoc. Director of Operations  
SLND-Guarantor*

## Senator Conrad Addresses Drop in Student Loan Interest Rates

Recently, Senator Kent Conrad sent letters to financial aid professionals in North Dakota regarding the upcoming drop in student loan interest rates.

The following is taken from a letter Senator Conrad sent to Julie Kubisiak, Director - SLND:

"... As you may be aware, student loan borrowers in North Dakota will shortly be able to take advantage of an opportunity to consolidate their student loans at one of the lowest rates in three decades.

On July 1, the interest rate on student loans is expected to drop to (or below) 4.1 percent. For borrowers, this new rate offers a unique opportunity for significant savings. Consolidation can be a wise choice for borrowers in either the Direct Loan or FFEL program. Consolidation can mean lower payments without significantly increasing the length of your loan repayment. There are no application fees or prepayment penalties in either program.

Because of the rising burden of student loan debt, I am writing to inform you of this opportunity for student borrowers and to encourage you to make this information on consolidation available to your recent graduates . . .

Thank you for the services that you are providing to North Dakota students."

*Kent Conrad  
United States Senate*

### ***Prairie Publications***

Student Loans of North Dakota-Guarantor  
PO Box 5524  
Bismarck, ND 58506-5524

Available online at [mystudentloanonline.com](http://mystudentloanonline.com)

Administered by Bank of North Dakota  
overseen by Industrial Commission of North Dakota

**GOVERNOR**  
John Hoeven

**ATTORNEY GENERAL**  
Wayne Stenehjem

**COMMISSIONER OF AGRICULTURE**  
Roger Johnson

### ***Prairie Publications***

By Student Loans of North Dakota-Guarantor is a newsletter circulated to lenders, college financial aid and admissions personnel, high school guidance counselors, other guaranty agencies, and individuals needing information about student loans. *All articles are of the writer's opinion and should not be construed as Student Loans of North Dakota policy unless so stated.*

## New Originating Lenders Join SLND

SLND is pleased to announce the addition of two new originating lenders: **Western Cooperative Credit Union** - Williston, lender code **828082**, and **AMS (Academic Management Services) Education Loan Trust**, Bank One Trustee for lender code **833471**.

Western Cooperative Credit Union in Williston has two branches in Dickinson and one in Hebron. Bank of North Dakota will fully disburse and service their loans.

AMS Education Loan Trust is located in Swansea, MA and is considered a 'national' type lender.

*Wally Erhardt, Assoc. Director of Operations  
SLND-Guarantor*

## NDASFAA Update

We have just had three beautiful days in a row so I am now confident that summer is here. I imagine everyone has finished up with packaging and you are all now thinking about vacation (or have been on vacation).

I just visited with Tammy Klein of United Tribes Technical College. As I reported last month, Tammy received the NDASFAA leadership training funds to attend the 2002 RNASFAA Summer Institute. She attended the Neophyte training session June 3-7 and it sounds like she had a wonderful time and took lots of information home with her. She was in a group of 22; there were five Neophyte groups of that size that all went home with large binders that will make great reference manuals. Of course, she had lots of fun meeting many new people at mixers and a picnic. Tammy commented that it was all very well organized.

I'm sure whoever is going to the NASFAA Annual Conference in New Orleans has their plans made and their bags almost packed. To those who are attending, have a great trip and a great time.

There is other training coming up locally which is the Department of Education's "*Tools for Ensuring Program Integrity*." This is being held in the Memorial Union at NDSU, July 16-17. To register, visit <http://sfa4schools.sfa.ed.gov>.

Everyone have a wonderful and safe July 4th celebration. Fire up those barbeques and have a great time!

*Lynn Aaberg, President  
NDASFAA*

### Upcoming Events

#### **NCHELP Summer Institute 2002**

July 14-17 - Buffalo, NY

#### **DOE "*Tools for Ensuring Program Integrity*" Training**

July 16-17 - Memorial Union at NDSU, Fargo, ND

#### **NASFAA Annual Conference**

July 21-24 - New Orleans, LA

## National Default Prevention Day - August 1, 2002

The U.S. Department of Education and the student loan community have teamed up to deliver an informative day of default prevention ideas and best practices. This second annual event will be held in 12 locations across the U.S and in Puerto Rico, with sessions beginning at 9:00 a.m. and concluding at 4:00 p.m.



New this year will be an individualized report for each school attendee. The report will contain a synopsis of the school's cohort default rate, and a chart showing where the school *could be* by reducing the number of borrowers in default by specified percentages. Data about institutions that are comparable in size, type, and location will allow schools to see how they compare with similar institutions.

National Default Prevention Day will feature presentations by representatives of regional schools, guarantors, and ED Federal Student Aid. A "tool kit" designed to help schools reduce their rates will be included in participant materials.

Registration for National Default Prevention Day will be open May 1 through July 1, 2002. Sign up at: <http://www.ed.gov/offices/OSFAP/sfau/index.html>. Due to security considerations, onsite registration will not be permitted.

***Default Prevention: You Are The Key!***

*Federal Student Aid  
U.S. Department of Education*

## New Federal Policy Bars Canadians and Mexicans from Part-time Studies in the U.S.

Canadian and Mexican students will no longer be able to enroll part-time at colleges in the United States as a result of a federal policy. This policy was announced by the Immigration and Naturalization Service (INS) in a memorandum dated May 22. It is effective immediately.

Part-time students continuing programs that started before May 22 may be allowed to complete their courses through the end of the current session. However, they will not be allowed to register for further courses on a part-time basis. Students pursuing "*a full course of study at an approved school,*" may still enter the United States, according to the policy memo. It also indicates the INS "*is working with Congress to develop a possible accommodation for part-time commuter students residing in contiguous territory.*"

This federal policy came about as a result of a request by Buffalo, NY INS field office needing clarification of a long-standing policy under which part-time students from Canada crossed the border for classes with minimal or no papers.

*Immigration and Naturalization Service*

## SLND “All Star” of the Month

**Marlene Braun** was chosen as SLND’s “All Star” of the Month for June.

Marlene has been employed with SLND since January 1987. She began as a temporary Clerk for the lender’s Collection Department, with promotions to full-time Clerk and Collection Specialist. Marlene transferred to her current position as Claims Processor in February 1998.

Marlene took on the responsibility to coordinate and organize the huge task of clearing out a large storage room which was being converted to a conference room. Her efforts were greatly appreciated! *Congratulations!*



## Who’s Coming and Going at SLND?

**Amber Snyder**, a Cooperative Office Education (COE) student employee for SLND, has left her position to join her family in Hazen, ND.

## HECN - Student Information Systems Report

Recently, the ConnectND project completed the student records BPR (Business Process Review). A business process review is an activity that identifies what is currently being done in the significant tasks of a specific office. In the case of the BPR I was involved with, it was the tasks of the Registrar’s Office.

During the four days, I learned a number of things about how our schools use our system. The current student records system is quite complex and it was quite a discovery to find that much of its functionality was not known to our users.

Just a few examples that I can share in this article include:

1. The way data from the master catalog feeds the Term Schedule of Classes screens. Also, how to modify a term schedule record containing data that comes from the master catalog.
2. How to modify the student’s level (undergrad, grad, etc.)
3. The way to add descriptive titles to students’ academic record at the time grading occurs.
4. The way the “part-term” field on the term schedule screens (ts05, ts15) can be used to provide more information to the student in the printed schedule.
5. Tuition calculation at the time of registration.
6. What happens on the printed student transcript when a student enrolls for more than one session within the same term.
7. The difference between the ‘cancel’ and the ‘withdraw’ features of our system.

*Continued on Page 6*

*HECN - Student Info Systems Report...Continued from Page 5*

Each of these topics is fairly complex and might be the subject of an entire article. However, for this time, let me discuss #5.

At the time of early registration for the fall semester (which occurs in the spring), the tuition rate for the following fall is not always determined. When that is the case, it is possible to turn off the tuition calculation feature of the system during registration. If that is done, however, it is necessary for the Business Office to follow up and run the tuition calculation for each student after the tuition rate for the upcoming term is determined.

Recently, one of our institutions called to report a number of students coming to the Business Office to attempt to pay their tuition bills, only to find that their fees were not correct. Each had done some "self-service" registration activity on WEB ALFI. Likely, the tuition calculation feature of the system was not functional at the time these students registered.

Just one example of something within our system that you may or may not be fully aware of; there will be more of these explanations in the future. If you have questions or concerns, please feel free to contact me at 701-777-5031 or e-mail to [charles\\_fjeld@mail.und.nodak.edu](mailto:charles_fjeld@mail.und.nodak.edu).

*Charles Fjeld, Business Analyst  
NDUS, HECN-SIS, Grand Forks, ND*

## HECN Highlights

### Pell and FISAP

Summer greetings from HECN! Once again we are ending one Pell fiscal year and starting up a new one. Below you will find the new jobs and the continued stream that these jobs should be run under. It is very important that you make sure your campus coordinators pull in these new jobs for 2002-2003 before you start running for the upcoming year.

### PELL PROCESS 2002-2003

#### 1. Pell Awarding

- A. JCLFI225 – Batch Budgeting or FI84
- B. JCLFI310 – Pell Calculation (Dry Run)
- C. JCLFI315 – Pell Calculation (Go Run) or FI65 or FI84

#### 2. Pell Origination Process

- A. Original Origination
  - 1. JCLFI521 – Origination Dry Run
  - 2. JCLFI522 – Origination Go Run
- B. Recreate Origination
  - 1. JCLFI523 – Recreate Dry Run
  - 2. JCLFI524 – Recreate Go Run

*Continued on Page 7*

*HECN Highlights...Continued from Page 6***3. Pell Origination Acknowledgement Process**

- A. JCLFI532 – Acknowledgement Dry Run
- B. JCLFI533 – Acknowledgement Go Run

**4. Crediting Process**

- A. JCLFI500/505 (Dry/Go Runs) – Pass Award By Term Dry/Go
- B. JCLAR230 – Accounts Receivable Draw-Down Transaction Create
- C. JCLAR235 – Draw-Down to Accounts Payable
- D. JCLAR110 – Accounts Receivable Journal
- E. JCLAR111 – Accounts Receivable Posting
- F. JCLUA001 – Accounts Payable Posting and Check Writing
- G. JCLUA007 – Daily General Ledger Posting
- H. JCLFI765 – Pell Update Enrollment Status

**5. Pell Disbursement Process**

- A. Original Disbursement
  - 1. JCLFI506 – Disbursement Dry Run
  - 2. JCLFI507 – Disbursement Go Run
- B. Recreate Disbursement
  - 1. JCLFI508 – Recreate Dry Run
  - 2. JCLFI509 – Recreate Go Run

**6. Pell Disbursement Acknowledgement Process**

- A. JCLFI519 – Acknowledgement Dry Run
- B. JCLFI520 – Acknowledgement Go Run

**Note:**

- Every time JCLFI506/507 is run, JCLFI765 must be run before it.
- Every time JCLFI500/505 is run, JCLFI533 must be run before it.
- When you choose to run JCLFI778 (Pell In\Out of Balance Report), it needs to run after JCLFI520.
- Please **DO NOT** Run JCLFI545 (Dry Less than \$2.00) or JCLFI546 (Go Less than \$2.00) or JCLFI547 (Dry More than \$2.00) or JCLFI548 (Go more than \$2.00) without talking to our office first. These are fix programs which need to be tracked by our office/programmers.

FISAP is right around the corner as you all know. The following information was taken from [www.ifap.ed.gov](http://www.ifap.ed.gov)

While there will be NO field changes to the 2003-2004 FISAP, there will be one important change in the FISAP data collection process for the 2003-2004 award year. **VERY IMPORTANT:** For the first time, all schools requesting participation in the Campus-Based Programs and/or reporting Campus-Based expenditure data are now required to submit the FISAP by using the Department's FISAP on the Web at [www.cbfisap.sfa.ed.gov](http://www.cbfisap.sfa.ed.gov).

*Continued on Page 8*

*HECN Highlights...Continued from Page 7*

For further guidance on using the FISAP on the Web, please refer to the notice located at <http://www.ifap.ed.gov/eannouncements/0822AccessingFISAP.html>. This notice will direct you to one or both of the following two Web sites, if you need to do something more regarding your TG number or PIN:

Student Aid Internet Gateway Enrollment - [www.sfawebenroll.ed.gov](http://www.sfawebenroll.ed.gov)

PIN Site Registration - [www.pin.ed.gov](http://www.pin.ed.gov)

The FISAP on the Web will be available by August 1. You must submit it before midnight EDT on October 1, 2002. Be sure to watch for updated information about FISAP on the Web on the Department's [www.ifap.ed.gov](http://www.ifap.ed.gov) Web site. You may also contact the Campus-Based Call Center for further information on 1-877-801-7168.

The following table shows the new FISAP message classes for the 2003-2004 processing cycle:

Message Class	Description
FPYD04OP	Import Prior Year Data
FIDT04OP	Import Edit Data
FYTD04OP	Import Year to Date Replacement Data
FEXT04OP	Import External Data
FCUR04IN	Export Current/Edit FISAP Data
FCUA04OP	Current/Edit FISAP Data Acknowledgement
FREL04IN	Reallocation Data
FREA04OP	Reallocation Acknowledgement
FREQ04IN	FISAP Report Request
FRQA04OP	Report Request Acknowledgement File
FTEN04OP	Tentative Notification File
FAWD04OP	Award Notification File
FTCP04OP	TC (Teacher Cancellation) Pay Notification File
FFIN04OP	Final Notification File

Have a warm and sunny July!

As always, if you have any questions, please give us a call at 701-777-3936 or e-mail us:

[Paula\\_Kurtz@mail.und.nodak.edu](mailto:Paula_Kurtz@mail.und.nodak.edu) or [Tricia\\_Campbell@mail.und.nodak.edu](mailto:Tricia_Campbell@mail.und.nodak.edu)

*Tricia Campbell and Paula Kurtz, Business Analysts  
NDUS, HECN-SIS, Grand Forks, ND*

# Federal Family Education Loan Program Interest Rates

## Effective 7/1/02 - 6/30/03

### Stafford Loans

Loan Disbursed	T-Bill	+	=	<i>Effective Rate</i>	Rate Cap
All borrowers on or after 7/1/98 - 6/30/03 with loan in School, Grace or Deferment status	1.76%	1.7% =	3.46%	<b>3.46%</b>	8.25%
All borrowers on or after 7/1/95 - 6/30/98 with loan in School, Grace or Deferment status	1.76%	2.5% =	4.26%	<b>4.26%</b>	8.25%
All borrowers on or after 7/1/98 - 6/30/03 with loan in Repayment or Forbearance status	1.76%	2.3% =	4.06%	<b>4.06%</b>	8.25%
All borrowers on or after 7/1/95 - 6/30/98 with loan in Repayment or Forbearance status	1.76%	3.1% =	4.86%	<b>4.86%</b>	8.25%
All borrowers 7/1/94 - 6/30/95	1.76%	3.1% =	4.86%	<b>4.86%</b>	8.25%
New borrowers 10/1/92 - 6/30/94	1.76%	3.1% =	4.86%	<b>4.86%</b>	9%
New borrowers 7/23/92 - 9/30/92 have 8/10%	1.76%	3.25% =	5.01%	<b>8%</b> <b>5.01%</b>	Fixed 8% 10%
Repeat borrowers with 8/10% loans made 7/23/92 - 6/30/94	1.76%	3.1% =	4.86%	<b>4.86%</b> <b>4.86%</b>	8% 10%
Repeat borrowers with prior fixed rate loans with new loans made 7/23/92 - 6/30/94	1.76%	3.1% =	4.86%	<b>4.86%</b> <b>4.86%</b> <b>4.86%</b>	7% 8% 9%
All 8/10% loans made 7/1/88 - 7/22/92 (borrower does not have prior fixed rate loans)	1.76%	3.25% =	5.01%	<b>8%</b> <b>5.01%</b>	Fixed 8% 10%

### PLUS/SLS Loans

Loan Disbursed	T-Bill	+	=	<i>Effective Rate</i>	Rate Cap
All PLUS borrowers 7/1/98 - 6/30/03	1.76%	3.1% =	4.86%	<b>4.86%</b>	9%
All PLUS borrowers 7/1/94 - 6/30/98	2.13%	3.1% =	5.23%	<b>5.23%</b>	9%
All PLUS borrowers 10/1/92 - 6/30/94	2.13%	3.1% =	5.23%	<b>5.23%</b>	10%
All SLS borrowers 10/1/92 and after	2.13%	3.1% =	5.23%	<b>5.23%</b>	11%
All PLUS/SLS borrowers 7/1/87 - 9/30/92	2.13%	3.25% =	5.38%	<b>5.38%</b>	12%

### Federal Consolidation Loans

Loan Disbursed	T-Bill	+	=	<i>Effective Rate</i>	Rate Cap
All FCL applications received 11/13/97 - 9/30/98	1.76%	3.1% =	4.86%	<b>4.86%</b>	8.25%
HEAL Portion	1.75%	3.0% =	4.75%	<b>4.75%</b>	No Cap

**Student Loans of North Dakota**
**1-800-643-3916 (TDD)**
**1-701-328-5716 (FAX)**
*mystudentloanonline.com*  
*bndsl@state.nd.us*
**SLND-Administration**

Director	Julie Kubisiak ..... (701) 328-5621
Associate Director of Fiscal Services	Al Nosbusch ..... 328-5742
Administrative Assistant	Karen Keller ..... 328-5791
Quality Assurance Officer	John Kramer ..... 328-5726

**E-mail Addresses**

jakubisi@state.nd.us
anosbusc@state.nd.us
kkeller@state.nd.us
jjkramer@state.nd.us

**SLND-Guarantor**

Associate Director of Operations	Wally Erhardt ..... 328-5654
Program Reviews/Compliance Officer	Char Feist ..... 328-5753
Claim Processing/NSLDS Data	Diane Sperle ..... 328-5669
Data Processing Coordinator	Karen Iverson ..... 328-5663
Loan Guarantees	Elaine Fischer ..... 328-5754

werhardt@state.nd.us
cfeist@state.nd.us
dsperle@state.nd.us
kiverson@state.nd.us
efischer@state.nd.us

**Collections:**

Supervisor	David Plum ..... 328-5707
Preclaim Assistance	Lori Sayler ..... 328-5655
	Jenny Kringstad ..... 328-5680
Postclaim Assistance	Leslie Schmit ..... 328-5662

dplum@state.nd.us
lsayler@state.nd.us
jkringst@state.nd.us
lschmit@state.nd.us

**SLND-Loan Servicing**

Associate Director - Loan Servicing	Shirley Glass ..... 328-5792
General Repayment & Delinquent Account Information.	..... 328-5660

sglass@state.nd.us
--------------------

**New Loans:**

Supervisor	Holly Schirado ..... 328-5751
Consolidation Loans	Marla Belohlavek ..... 328-5774
Cancellations/Revisions	Jeanne Thomas ..... 328-5761
General New Loans Information	..... 328-5763

hschirad@state.nd.us
mbelohla@state.nd.us
jthomas@state.nd.us

**Secondary Market:**

Kim Miller	..... 328-5828
------------	----------------

kmmiller@state.nd.us
----------------------

**College Information Service/Program Development**
**1-800-554-2717**

Coordinator	Lance Hill ..... 328-5619
Coordinator	Linda Alberty ..... 328-5882
Coordinator	Peggy Anderson ..... 328-5657
Coordinator	Tammy Carlson ..... 328-5653

lrhill@state.nd.us
lalbery@state.nd.us
ppanders@state.nd.us
tcarlson@state.nd.us